Combined Financial Statements and Supplementary Information Together with Report of Independent Certified Public Accountants

New Jersey Society of Certified Public Accountants and Affiliates

May 31, 2024 and 2023

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#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

**Board of Trustees** 

New Jersey Society of Certified Public Accountants and Affiliates

## Report on the financial statements

#### **Opinion**

We have audited the combined financial statements of the New Jersey Society of Certified Public Accountants and Affiliates (the "Entity") (see Note 1 to the combined financial statements), which comprise the combined statements of financial position as of May 31, 2024 and 2023, and the related combined statements of activities and cash flows for the years then ended, and the related notes to the combined financial statements.

In our opinion, the accompanying combined financial statements present fairly, in all material respects, the financial position of the Entity as of May 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for opinion

We conducted our audits of the combined financial statements in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Entity and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Entity's ability to continue as a going concern for one year after the date the financial statements are available to be issued.



#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design
  audit procedures that are appropriate in the circumstances, but not for the
  purpose of expressing an opinion on the effectiveness of the Entity's internal
  control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Entity's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.



#### **Supplementary information**

Our audits were conducted for the purpose of forming an opinion on the combined financial statements as a whole. The combining schedules of financial position as of May 31, 2024 and 2023, and the related combining schedules of activities and cash flows for the years then ended are presented for purposes of additional analysis and are not a required part of the combined financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audits of the combined financial statements and certain additional procedures. These additional procedures included comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with US GAAS. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the combined financial statements as a whole.

Iselin, New Jersey September 23, 2024

Sunt Thornton LLP

## **COMBINED STATEMENTS OF FINANCIAL POSITION**

## May 31,

		2023	
ASSETS			
Cash and cash equivalents	\$	7,075,008	\$ 6,491,392
Accounts receivable		223,117	136,851
Prepaid expenses		499,259	464,068
Investments		6,780,685	5,997,228
Property and equipment, net		428,625	589,293
Right-of-use asset		2,469,737	 2,792,930
Total assets	\$	17,476,431	\$ 16,471,762
LIABILITIES AND NET ASSETS			
Accounts payable and accrued expenses	\$	495,887	\$ 636,923
Deferred revenue		1,923,549	1,577,297
Lease liability		2,656,481	 2,993,150
Total liabilities		5,075,917	5,207,370
Commitments			
Net assets			
Without donor restrictions		9,771,430	8,963,583
With donor restrictions		2,629,084	2,300,809
Total net assets		12,400,514	11,264,392
Total liabilities and net assets	\$	17,476,431	\$ 16,471,762

The accompanying notes are an integral part of these combined financial statements.

## **COMBINED STATEMENTS OF ACTIVITIES**

## Years ended May 31,

	2024	 2023	
Changes in net assets without donor restrictions	 _	_	
Revenues and other support			
Membership dues and other fees	\$ 3,699,117	\$ 3,565,015	
Educational program fees	2,688,703	2,050,697	
Peer review fees	319,784	327,517	
Publication, directory and website advertising	166,731	210,218	
Investment gain (loss)	612,425	(55,192)	
Royalties and commissions	283,850	284,214	
Special events	29,139	70,035	
Employee retention credit	-	436,500	
Other	158,650	155,748	
Net assets released from restrictions	 165,360	 376,191	
Total revenues and other support	 8,123,759	 7,420,943	
Expenses			
Salaries, payroll taxes and employee benefits	4,034,067	3,940,566	
Direct costs of educational programs	1,168,190	948,643	
Rent and occupancy	440,412	460,909	
Printing and distribution	89,169	111,070	
Scholarship awards	218,200	308,860	
Office and supplies	296,440	296,486	
Professional fees	347,766	362,819	
Meetings and travel	123,363	94,278	
Depreciation and amortization	189,346	214,982	
Special events	111,983	48,856	
Other general	296,976	 427,227	
Total expenses	 7,315,912	 7,214,696	
Increase in net assets without donor restrictions	 807,847	 206,247	
Changes in net assets with donor restrictions			
Contributions	170,633	209,150	
Investment gain (loss)	323,002	(35,893)	
Net assets released from restrictions	 (165,360)	 (376,191)	
Increase (decrease) in net assets with donor restrictions	 328,275	 (202,934)	
CHANGES IN NET ASSETS	1,136,122	3,313	
Net assets at beginning of year	 11,264,392	 11,261,079	
Net assets at end of year	\$ 12,400,514	\$ 11,264,392	

The accompanying notes are an integral part of these combined financial statements.

## **COMBINED STATEMENTS OF CASH FLOWS**

## Years ended May 31,

	2024	2023	
Cash flows from operating activities:			
Cash received from dues, program fees and contributions	\$ 7,776,593	\$ 7,184,644	
Interest and dividends received	152,837	166,709	
Cash paid to employees, vendors and others	 (7,316,268)	 (7,149,286)	
Net cash provided by operating activities	 613,162	202,067	
Cash flows from investing activities:			
Acquisition of property and equipment	(28,678)	-	
Redemption of investments	938,368	1,759,246	
Purchases of investments	 (939,236)	 (1,902,265)	
Net cash used in investing activities	(29,546)	(143,019)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	583,616	59,048	
Cash and cash equivalents at beginning of year	 6,491,392	6,432,344	
Cash and cash equivalents at end of year	\$ 7,075,008	\$ 6,491,392	
Reconciliation of changes in net assets to net cash provided			
by operating activities:			
Changes in net assets	\$ 1,136,122	\$ 3,313	
Adjustments to reconcile changes in net assets to net cash provided by operating activities:			
Depreciation and amortization	189,346	214,982	
Realized (gain) loss on sales of investments	(13,322)	95,089	
Unrealized (gain) loss on investments	(769,267)	162,707	
Change in right-of-use assets	(13,476)	(212,269)	
Changes in cash from changes in operating	( -, -,	( , , , , , , ,	
assets and liabilities:			
Accounts receivable	(86,266)	(85,032)	
Prepaid expenses	(35,191)	(194,446)	
Accounts payable and accrued expenses	(141,036)	257,142	
Deferred revenue	 346,252	 (39,419)	
Net cash provided by operating activities	\$ 613,162	\$ 202,067	

The accompanying notes are an integral part of these combined financial statements.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

May 31, 2024 and 2023

#### **NOTE 1 - NATURE OF ORGANIZATION**

New Jersey Society of Certified Public Accountants (the "NJCPA") is the professional organization of Certified Public Accountants in New Jersey. It was incorporated under New Jersey law in 1898, making it one of the oldest professional bodies of certified public accountants in the United States. Governed by a Board of Trustees of 18, the mission of the NJCPA is to serve the needs of its members. The NJCPA promotes and maintains high professional and ethical standards of the certified public accountants in the State of New Jersey, develops and improves accountancy education, and protects the interests of the public and members of the NJCPA.

The NJCPA Education Foundation, Inc., formerly known as the NJSCPA Education Foundation, Inc. (the "Foundation") was established in 1991 to provide continuing education programs to members of the NJCPA and their staff. The Foundation is governed by a Board of Trustees of 6, all of whom serve as officers of the NJCPA.

The NJCPA Scholarship Fund, formerly known as the NJSCPA Scholarship Fund (the "Scholarship Fund"), a trust, was established in 1979 primarily to provide scholarships to eligible students for the study of accounting, auditing and related business subjects. The Scholarship Fund is governed by a Board of Trustees of 13, three of whom are officers of the NJCPA.

The accompanying combined financial statements include the accounts of the NJCPA, the Foundation, and the Scholarship Fund (the "NJCPA and Affiliates"). They also include the revenues, expenses, assets, liabilities and cash flows of the NJCPA's 11 chapters, which are not separately incorporated. All significant inter-entity transactions and balances are eliminated in combination.

#### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The following is a summary of the significant accounting policies of the NJCPA and Affiliates.

#### Basis of Presentation

The accompanying combined financial statements have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

#### **Net Assets**

The NJCPA and Affiliates' net assets and revenues, expenses, gains and losses are classified, based on the existence or absence of donor-imposed stipulations. Net assets without donor restrictions represent net assets that are not subject to donor-imposed stipulations and are available for the general operations of the NJCPA and Affiliates.

Net assets with donor restrictions represent net assets which are subject to donor-imposed stipulations that will be met either by actions of the NJCPA and Affiliates or the passage of time, or both. The net assets of the Scholarship Fund are considered net assets with donor restrictions in the accompanying combined financial statements and totaled approximately \$2,629,000 and \$2,301,000 as of May 31, 2024 and 2023, respectively. Expirations of the restrictions on these net assets, that is, the donor-imposed stipulated purpose has been accomplished, or the stipulated time period has elapsed, are reported as net assets released from restrictions.

In May 2017, the NJCPA Board of Trustees ("Board") approved and designated \$2,300,000 as an operating reserve from net assets without donor restrictions. In fiscal year 2024, the Education Foundation Executive Committee and the Board of Trustees approved a funding formula that will be budgeted annually and revisited triennially going forward.

#### NOTES TO COMBINED FINANCIAL STATEMENTS - CONTINUED

May 31, 2024 and 2023

#### Use of Estimates

The preparation of combined financial statements, in conformity with U.S. GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Property and Equipment**

Property and equipment with a cost in excess of \$5,000 are capitalized and depreciated, using the straight-line method, over the estimated useful lives of 10 years for furniture and fixtures and three to seven years for office and computer equipment, including software, both purchased and internally developed. Leasehold improvements are amortized, using the straight-line method, over the lease term or the useful lives of the betterments, whichever is shorter.

#### Concentrations of Market or Credit Risk

Financial instruments, which potentially subject the NJCPA and Affiliates to concentrations of credit risk consist principally of cash and cash equivalents, investments and accounts receivable. The policy of the NJCPA and Affiliates regarding investment of excess cash provides for the strategic placement of such cash in demand accounts or certificates of deposit with high-credit quality financial institutions, or the investment of such cash in a diversified portfolio of mutual funds.

Accounts receivable are generally spread among a large number of individuals and are reflected at their net realizable value, based on a specific review of the collectability of individual accounts.

Cash and cash equivalents are concentrated in a few financial institutions resulting in balances that exceed the Federal Deposit Insurance Corporation insurance limit. The management of the NJCPA and Affiliates monitors the creditworthiness of these financial institutions to minimize the risk of credit loss. At May 31, 2024 and 2023, such excess balances totaled approximately \$5,300,000 and \$4,800,000, respectively. The management of the NJCPA and Affiliates does not anticipate nonperformance by any of these financial institutions.

#### **Donated Services**

Certain activities of the NJCPA and Affiliates are conducted by volunteers, many of whom are members. The accompanying combined financial statements do not reflect the value of those and certain other contributed services because they do not meet the recognition criteria of the accounting guidance governing contributions received.

#### Allocation of Expenses

Various expenses, including occupancy costs and salaries, have been allocated among the NJCPA, the Foundation and the Scholarship Fund, based upon services rendered by common personnel and usage of common facilities.

#### **Income Taxes**

The NJCPA is intended to be exempt from federal income tax under Internal Revenue Code Section 501(c)(6) and the Foundation and Scholarship Fund are each exempt under Section 501(c)(3). Federal income taxes apply to unrelated business income generated by the NJCPA and which is immaterial to its financial statements.

May 31, 2024 and 2023

The NJCPA engages in lobbying activities and is, therefore, subject to certain requirements and a potential proxy tax. In lieu of paying such proxy tax, the NJCPA elects to disclose to its members the nondeductible portion of their dues related to lobbying expenditures.

Guidance in *Accounting for Uncertainty in Income Taxes* clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. This standard provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if the position is more likely than not to be sustained if the position were to be challenged by a taxing authority. The standard also provides guidance on measurement, classification, interest and penalties, and disclosure. The NJCPA and Affiliates have concluded that there are no uncertain tax positions within the accompanying combined financial statements. The NJCPA and Affiliates have processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions.

#### Cash Equivalents

The NJCPA and Affiliates consider all debt securities with original maturities at date of purchase of three months or less to be cash equivalents. However, money market mutual funds, held as part of the NJCPA and Affiliates' long-term investment strategy, are included in investments.

#### Leases

The NJCPA and Affiliates adopted Accounting Standards Update 2016-02, *Leases (Topic 842)*, as of June 1, 2022. After the adoption of this standard, the NJCPA and Affiliates determines if an arrangement contains a lease at inception based on whether there is an identified asset and whether the NJCPA and Affiliates controls the use of the identified asset throughout the period of use. The NJCPA and Affiliates assesses whether a lease is classified as an operating lease or a finance lease at lease commencement. Right-of-use ("ROU") assets are recognized at the lease commencement date and represent the NJCPA and Affiliates' right to use an underlying asset for the lease term and lease liabilities represent the NJCPA and Affiliates' obligation to make lease payments arising from the lease. Lease liabilities are recognized at the lease commencement date based on the present value of future lease payments over the remaining lease term. Present value of lease payments is discounted based a risk-free rate. Lease expense for leases determined to be operating leases are recognized on a straight-line basis, while those determined to be finance leases are recognized following a front-loaded expense pattern in which interest and amortization are presented separately in the statement of activities.

The NJCPA and Affiliates' ROU assets are initially measured based on the corresponding lease liability adjusted for (i) payments made to the lessor at or before the commencement date, (ii) initial direct costs incurred and (iii) lease incentives under the lease. Options to renew or terminate the lease are recognized as part of their ROU assets and lease liabilities when it is reasonably certain the options will be exercised. ROU assets are also assessed for impairment consistent with long-lived asset guidance.

The NJCPA and Affiliates does not allocate consideration between lease and non-lease components, such as operating costs, as the NJCPA and Affiliates has elected to not separate lease and non-lease components for any leases within its existing classes of assets. Operating lease expense for fixed lease payments is recognized on a straight-line basis over the lease term. Variable lease payments for usage-based fees are not included in the measurement of the ROU assets or lease liabilities and are expensed as incurred.

For existing leases, the NJCPA and Affiliates did not elect the use of hindsight and did not reassess the lease term upon adoption.

May 31, 2024 and 2023

Operating leases are presented separately as ROU assets and lease liabilities in the accompanying combined statements of financial position.

#### Revenue Recognition

The NJCPA and Affiliates recognize revenue when control of the promised goods or services are transferred to outside parties in an amount that reflects the consideration it expects to be entitled to in exchange for those goods or services.

## Scholarship Awards

Scholarship awards are reviewed annually and recorded as a scholarship award expense in the year of approval.

#### Subsequent Events

The NJCPA and Affiliates evaluated subsequent events through September 23, 2024, the date the combined financial statements were available to be issued and are not aware of any subsequent events which would require recognition or disclosure in the accompanying combined financial statements.

#### **NOTE 3 - REVENUE RECOGNITION**

#### Membership Dues and Other Fees

The NJCPA and Affiliates offer membership for a one-year term, where they satisfy their performance obligation and recognize revenue evenly over the membership term as their members simultaneously receive and consume the benefits over that same timeframe. Generally, membership doesn't commence until after the NJCPA and Affiliates receive payment.

Payments received for membership dues in advance of the NJCPA and Affiliates satisfying their performance obligation are recorded within deferred revenue in the accompanying combined statements of financial position. The changes in deferred revenue related to memberships dues were caused by normal timing differences between the satisfaction of performance obligations and member payments.

For the fiscal years ended May 31, 2024 and 2023, the NJCPA and Affiliates recognized membership dues revenue of approximately \$906,000 and \$1,024,000, respectively, from amounts that were included in deferred revenue at the beginning of the year of \$906,000 and \$1,024,000, respectively.

At May 31, 2024, deferred revenue related to membership dues totaled approximately \$1,248,000, which will all be recognized as revenue during the fiscal year ending May 31, 2025.

#### **Educational Program Fees**

Educational program fees are comprised mainly of fees from members and non-members for continuing professional education classes. Revenue for classes, which are held either in a classroom setting or online, is typically collected in advance and is recognized when the instruction is provided.

For the fiscal years ended May 31, 2024 and 2023, the NJCPA and Affiliates recognized educational program fees revenue of approximately \$644,000 and \$567,000, respectively, from amounts that were included in deferred revenue at the beginning of the year of \$644,000 and \$567,000, respectively.

At May 31, 2024, deferred revenue related to educational program fees totaled approximately \$616,000, which will all be recognized as revenue during the fiscal year ending May 31, 2025.

#### NOTES TO COMBINED FINANCIAL STATEMENTS - CONTINUED

May 31, 2024 and 2023

Management has elected the practical expedient permitted under ASC 606 not to disclose information about remaining performance obligations surrounding program income as the contracts either have original terms that are one year or less or variable consideration allocated entirely to a wholly unsatisfied promise to transfer a distinct good or service that is part of a series.

#### Peer Review Fees

The NJCPA and Affiliates earn fees for the administration of the New Jersey peer review program. Participating firms, which are required to receive a formal peer review every three years, pay an annual fee for participation in the program for administrative services that are provided within the same fiscal year.

### Publications, Directory and Website Advertising

The NJCPA and Affiliates sells advertising space in its print publication, the revenue from which is recognized in the applicable months of each publication's issue date. The NJCPA and Affiliates also sell advertising space on their website and in other e-channels. Digital advertising revenue is recognized in the period of digital presentation.

Disaggregated publications revenue is as follows:

	 2024	2023
Print media Digital media	\$ 52,392 114,339	\$ 93,250 116,968
	\$ 166,731	\$ 210,218

Management has elected the practical expedient permitted under ASC 606 not to disclose information about remaining performance obligations as these contracts have original terms that are one year or less.

#### Royalties and Commissions

Royalties are received from the NJCPA and Affiliates' third-party providers of member benefit programs, in return for the rights to use NJCPA and Affiliates intellectual property (including name, logo and membership information) in offering programs. For royalty agreements that include fixed fee consideration, revenue is recognized periodically over the term of the agreement. For royalty agreements that include variable consideration, revenue is recognized per the agreements once a member purchases a good or service from an NJCPA and Affiliates third-party provider.

Disaggregated royalty revenue is as follows:

	 2024	2023
Educational products and services Financial products and services Other products and services	\$ 133,818 116,774 33,258	\$ 115,193 111,102 57,919
	\$ 283,850	\$ 284,214

For royalty agreements that include variable consideration, management has elected the practical expedient permitted under ASC 606 not to disclose information about remaining performance obligations.

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#### **Contributions**

The NJCPA and Affiliates recognize individual and/or entity-level contributions to the NJCPA Scholarship Fund as contributions and net assets with donor restrictions until such time that the restriction has been satisfied, at which point the restriction is removed.

#### **NOTE 4 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the combined statement of financial position date, consist of the following:

	_	2024	_	2023
Cash and cash equivalents Accounts receivable Investments	\$	7,075,008 223,117 6,780,685	\$	6,491,392 136,851 5,997,228
Financial assets, at year end		14,078,810		12,625,471
Less those unavailable for general expenditures within one year, due to:  Donor-imposed restrictions		(2,699,751)		(2,473,745)
Board designations: Amounts set aside for operating reserve Amount set aside for office relocation and or renovation Amount set aside for scholarship awards and chapter		(2,300,000)		(2,300,000) (8,677)
operations  Financial assets available to meet cash needs for general expenditures within one year	\$	7,984,067	\$	7,843,049

As part of its liquidity management plan, NJCPA and Affiliates invest excess cash in short-term investments, which can include money market funds and mutual funds.

#### **NOTE 5 - INVESTMENTS**

The NJCPA and Affiliates follow the accounting guidance governing Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. The standard provides a consistent definition of fair value, which focuses on an exit price between market participants in an orderly transaction. The standard also prioritizes, within the measurement of fair value, the use of market-based information over entity-specific information and establishes a three-level hierarchy for fair value measurements, based on the transparency of information used in the valuation of an asset or liability as of the measurement date.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 - Quoted prices are available in active markets for identical investments as of the measurement date;

#### NOTES TO COMBINED FINANCIAL STATEMENTS - CONTINUED

## May 31, 2024 and 2023

- Level 2 Pricing inputs, including broker quotes, are generally those other than exchange quoted prices in active markets, which are either directly or indirectly observable as of the measurement date, and fair value is determined through the use of models or other valuation methodologies; and
- Level 3 Pricing inputs are unobservable and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation.

The NJCPA and Affiliates held only Level 1 investments, consisting principally of open-end mutual funds and exchange-traded funds, as of May 31, 2024 and 2023. Investments at fair value consist of the following:

		2024	2023
U.S. equity funds International equity funds Fixed income mutual funds Money market funds Mutual funds:	\$	2,724,023 1,580,340 2,149,530	\$ 2,200,319 1,357,749 1,998,399 150,000
Real estate Cash and cash equivalents		229,889 96,903	212,969 77,792
Casil and Casil equivalents		90,903	 11,192
Total fair value	\$	6,780,685	\$ 5,997,228
Investment gain (loss) consists of the following:			
		2024	 2023
Interest and dividends Realized gains (losses) Unrealized gains (losses) Investment fees	\$	193,881 13,322 769,267 (41,043)	\$ 203,591 (95,089) (162,707) (36,880)
	\$	935,427	\$ (91,085)
Investment gain (loss) is included in the combined financial statement	ents as	follows:	
		2024	 2023
Without donor restrictions With donor restrictions	\$	612,425 323,002	\$ (55,192) (35,893)
	\$	935,427	\$ (91,085)

May 31, 2024 and 2023

## NOTE 6 - PROPERTY AND EQUIPMENT, NET

Property and equipment, net, consists of the following:

	 2024	 2023
Furniture and fixtures Office equipment Leasehold improvements Computer equipment	\$ 592,039 294,197 392,573 1,303,325	\$ 592,039 294,197 392,573 1,280,000
	2,582,134	2,558,809
Less: accumulated depreciation and amortization	 (2,153,509)	 (1,969,516)
	\$ 428,625	\$ 589,293

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#### **NOTE 7 - FUNCTIONAL EXPENSES**

The combined expenses of the NJCPA, the Foundation and the Scholarship Fund are summarized below by each major functional area. The combined statements of activities contain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Expenses that are allocated on a basis of square footage include occupancy, depreciation and amortization, technology and property insurance. Expenses that are allocated based on estimates of personnel time incurred and applicability include office expenses, other insurance and salaries, payroll taxes and employee benefits.

												2024									
						Progra	m Ser	vices													
		Memberships		Communications and Public Relations		Educational Activities		Peer Review		Career Development		Total		Membership Development		Fundraising	Management and General		Total		 2024 Total
Salaries, payroll taxes and employee benefits	\$	788,660	\$	539,758	\$	821,740	\$	273,107	\$	99,238	\$	2,522,503	\$	235,186	\$	2.420	\$	1,273,958	\$	1,511,564	\$ 4,034,067
Direct program cost		-		-		1,153,023		-		15,167		1,168,190		-		-		-		-	1,168,190
Rent and occupancy		170,880		51,088		88,963		17,176		17,176		345,283		17,176		-		77,953		95,129	440,412
Printing and distribution		298		58,234		86		1,226		1,169		61,013		21,967		-		6,189		28,156	89,169
Scholarship awards		-		-		-		-		218,200		218,200		-		-		-		-	218,200
Office and supplies		89,159		45,160		41,792		8,969		8,194		193,274		8,169		-		94,997		103,166	296,440
Professional fees		122,403		13,576		1,817		50,968		20,527		209,291		227		-		138,248		138,475	347,766
Meetings and travel Depreciation and		31,228		7,887		77		1,416		10,986		51,594		2,131		-		69,638		71,769	123,363
amortization		53,901		16,115		73,446		5,418		5,418		154,298		5,418		-		29,630		35,048	189,346
Special events		32,460		· -		· -		· -		· -		32,460		· -		-		79,523		79,523	111,983
Other general		28,000		46,788		2,308		398	_	438		77,932	_	1,680		-		217,364		219,044	 296,976
Total functional expenses	\$	1,316,989	\$	778,606	\$	2,183,252	\$	358,678	\$	396,513	\$	5,034,038	\$	291,954	\$	2,420	\$	1,987,500	\$	2,281,874	\$ 7,315,912

												2023									
						Progra	m Serv	rices													
		Memberships		Communications and Public Relations		Educational Activities		Peer Review		Career Development		Total		Membership Development		Fundraising	Management and General		Total		2023 Total
Salaries, payroll taxes and employee benefits Direct program cost	\$	770,381	\$	527,248	\$	802,693 940,373	\$	266,776	\$	96,938 8,270	\$	2,464,036 948,643	\$	229,735	\$	2,364	\$	1,244,431	\$	1,476,530	\$ 3,940,566 948,643
Rent and occupancy		178,834		53,465		93,104		17,975		17,975		361,353		17,975		-		81,581		99,556	460,909
Printing and distribution		315		92,912		-		1,551		638		95,416		15,014		640		-		15,654	111,070
Scholarship awards Office and supplies		94,643		- 41,227		44,383		9,963		308,860 9,297		308,860 199,513		8,692		-		- 88,281		96,973	308,860 296,486
Professional fees		121,314		24,534		8,025		59,381		132		213,386		132		-		149,301		149,433	362,819
Meetings and travel Depreciation and		26,627		2,165		61		126		-		28,979		588		-		64,711		65,299	94,278
amortization Special events		63,394 9,298		18,953		79,440 -		6,372		6,372		174,531 9,298		6,372		-		34,079 39,558		40,451 39,558	214,982 48,856
Other general		22,477		34,544		2,264		390	_	429		60,104	_	1,167		-		365,956		367,123	 427,227
Total functional expenses	\$	1,287,283	\$	795,048	\$	1,970,343	\$	362,534	\$	448,911	\$	4,864,119	\$	279,675	\$	3,004	\$	2,067,898	\$	2,350,577	\$ 7,214,696

2023

#### NOTES TO COMBINED FINANCIAL STATEMENTS - CONTINUED

May 31, 2024 and 2023

#### **NOTE 8 - LEASES**

On January 30, 2019, the NJCPA and Affiliates signed a lease for new office space consisting of approximately 17,200 square feet in Roseland, New Jersey, that began on July 1, 2019. The NJCPA and Affiliates lease office space under this non-cancelable lease agreement, for which an ROU asset and lease liability are recorded in the accompanying 2023 combined statements of financial position. The lease agreement expires in fiscal 2031 and is subject to escalation for real estate taxes and other building operating expenses, as defined in the related lease agreement. The NJCPA and Affiliates' lease payments are based on fixed payments. The lease contains no termination options or residual value guarantee.

The NJCPA and Affiliates adjusted the opening operating ROU asset balance based on its remaining deferred rent liabilities. On June 1, 2022, the NJCPA and Affiliates recorded \$3,106,249 in operating lease ROU assets and \$3,318,518 in operating lease liabilities.

The components of lease cost for the year ended May 31, 2024 are as follows:

Operating lease cost \$ 406,771

The components of lease cost for the year ended May 31, 2023 are as follows:

Operating lease cost \$\\\\$406,771

Supplemental cash flow information related to operating leases for the year ended May 31, 2024 is as follows:

Operating cash flows from operating leases \$ 420,249

Supplemental cash flow information related to operating leases for the year ended May 31, 2023 is as follows:

Operating cash flows from operating leases \$\\\$418,819\$

The following table represents the weighted-average remaining lease term and discount rate as of May 31, 2024:

Weighted-average remaining lease term 6.75 years
Weighted-average discount rate 2.98%

The following table represents the weighted-average remaining lease term and discount rate as of May 31, 2023:

Weighted-average remaining lease term 7.75 years
Weighted-average discount rate 2.98%

#### NOTES TO COMBINED FINANCIAL STATEMENTS - CONTINUED

May 31, 2024 and 2023

Future undiscounted lease payments for the NJCPA and Affiliates' operating lease liabilities are as follows as of May 31, 2024:

2025 2026 2027 2028 2029 Thereafter	\$ 420,249 420,249 435,972 437,402 437,402 781,176
Total lease obligation, gross	2,932,450
Less: imputed interest	 (275,969)
Total lease liability	\$ 2,656,481

The NJCPA and Affiliates elected the following practical expedients:

- Package of practical expedients which eliminates the need to reassess (1) whether any expired or existing contracts are or contain leases; (2) the lease classification for any expired or existing leases; and (3) the initial direct costs for any existing leases.
- The practical expedient whereby the lease and non-lease components will not be separated for all classes of assets.
- Not to recognize ROU assets and corresponding lease liabilities with a lease term of 12 months or less from the lease commencement date.

#### **NOTE 9 - RETIREMENT PLAN**

The NJCPA sponsors a defined contribution plan (the "Plan") covering all employees who have attained the age of 20. The Plan permits elective deferrals pursuant to Internal Revenue Code Section 401(k) with matching contributions by the NJCPA to a maximum of 3% of compensation which vests over 5 years. Roth elective deferrals are also permitted. Effective January 1, 2015, the Plan provides for a safe harbor nonelective contribution of 3% of compensation. In addition, the Plan provides for annual discretionary contributions by the NJCPA for all participants who are employed on December 31 and complete 1,000 hours of service. The NJCPA's contributions to the Plan for the years ended May 31, 2024 and 2023 totaled approximately \$184,400 and \$172,500, respectively.

#### **NOTE 10 - RELATED PARTY**

Certain NJCPA staff members perform services on behalf of a related entity, the New Jersey CPA Political Action Committee (the "Committee"), including fundraising and administrative services. The value of services provided for each of the years ended May 31, 2024 and 2023 totaled approximately \$11,300 and \$9,600, respectively, and of these amounts, approximately \$7,000 was deemed a contribution each year, as permissible under NJ Election Law, with the balance reimbursed by the Committee.

May 31, 2024 and 2023

#### **NOTE 11 - EMPLOYEE RETENTION CREDIT**

The CARES Act provides an employee retention credit, a refundable tax credit against employment taxes of up to \$5,000 per employee for eligible employers. The tax credit is equal to 50% of qualified wages paid to employees during a quarter, capped at \$10,000 of qualified wages through December 31, 2020. Additional relief provisions were passed by the United States government, which extended and expanded the wage caps on these credits through December 31, 2021. Based on these additional provisions, the tax credit was increased to 70% of qualified wages paid to employees per quarter. The NJCPA submitted an application for tax credits related to wages incurred during the second and third quarters of 2021. Management asserts that their application sufficiently met the criteria to receive the credit from the Internal Revenue Service and payment was received in May 2023, therefore, the full amount of the credit totaling \$436,500 has been reported as employee retention credit in the accompanying combined statement of activities for the year ended May 31, 2023.



## COMBINING SCHEDULE OF FINANCIAL POSITION

May 31, 2024

	 NJCPA	F	Foundation		cholarship Fund	Elimir	nations	 Combined
ASSETS								
Cash and cash equivalents	\$ 5,459,522	\$	1,278,605	\$	336,881	\$	-	\$ 7,075,008
Accounts receivable	185,418		37,699		-		-	223,117
Prepaid expenses	273,466		223,793		2,000		-	499,259
Investments	2,815,070		1,602,745		2,362,870		-	6,780,685
Property and equipment, net	359,688		68,937		-		-	428,625
Right-of-use asset	 2,469,737		-		-			 2,469,737
Total assets	\$ 11,562,901	\$	3,211,779	\$	2,701,751	\$		\$ 17,476,431
LIABILITIES AND NET ASSETS								
Accounts payable and accrued expenses	\$ 269,261	\$	30,920	\$	195,706	\$	-	\$ 495,887
Deferred revenue	1,307,556		615,993		-		-	1,923,549
Lease liability	2,656,481		-		-		-	2,656,481
Due (from) to affiliated entity	 (150,903)		273,942		(123,039)			 <u> </u>
Total liabilities	 4,082,395		920,855		72,667			 5,075,917
Commitments								
Net assets								
Without donor restrictions	7,480,506		2,290,924		-		-	9,771,430
With donor restrictions	 		<u> </u>		2,629,084			 2,629,084
Total net assets	 7,480,506		2,290,924		2,629,084			 12,400,514
Total liabilities and net assets	\$ 11,562,901	\$	3,211,779	\$	2,701,751	\$		\$ 17,476,431

#### **COMBINING SCHEDULE OF ACTIVITIES**

Year ended May 31, 2024

		NIODA	_		S	Scholarship Fund		!4!		0 b l d
Changes net assets without donor restrictions	_	NJCPA		oundation		Funa	EIII	minations		Combined
Revenues and other support										
Membership dues and other fees	\$	3,699,117	\$	-	\$	_	\$	-	\$	3,699,117
Educational program fees		-	•	2,688,703	·	_	•	_	·	2,688,703
Peer review fees		319.784		-		_		-		319.784
Publication, directory and website advertising		166,731		-		_		-		166,731
Investment income		391,652		220,773		_		-		612,425
Royalties and commissions		150,032		133,818		_		_		283,850
Special events		29,139		-		_		-		29,139
Other		158,650		_		_		_		158,650
Net assets released from restrictions		-				321,579		(156,219)		165,360
Total revenues and other support		4,915,105		3,043,294	_	321,579		(156,219)		8,123,759
Expenses										
Salaries, payroll taxes and employee benefits		2,951,233		1,021,520		61,314		-		4,034,067
Direct costs of educational programs		-		1,191,479		15,167		(38,456)		1,168,190
Rent and occupancy		339,126		95,553		5,733				440,412
Printing and distribution		83,205		4,638		1,326		-		89,169
Scholarship awards		-		117,763		218,200		(117,763)		218,200
Office and supplies		227,040		65,587		3,813		-		296,440
Professional fees		347,126		640		-		-		347,766
Meetings and travel		113,225		302		9,836		-		123,363
Depreciation and amortization		132,118		54,677		2,551		-		189,346
Special events		111,983		_		-		-		111,983
Other general		214,586		78,751		3,639		-		296,976
Total expenses		4,519,642		2,630,910	_	321,579		(156,219)		7,315,912
Increase in net assets without donor restrictions		395,463		412,384						807,847
Changes in net assets with donor restrictions										
Contributions		-		-		326,852		(156,219)		170,633
Investment loss		-		-		323,002		-		323,002
Net assets released from restrictions						(321,579)		156,219		(165,360)
Increase in net assets with donor restrictions				<u>-</u>		328,275				328,275
CHANGES IN NET ASSETS		395,463		412,384		328,275		-		1,136,122
Net assets at beginning of year		7,085,043		1,878,540		2,300,809				11,264,392
Net assets at end of year	\$	7,480,506	\$	2,290,924	\$	2,629,084	\$		\$	12,400,514

#### COMBINING SCHEDULE OF CASH FLOWS

Year ended May 31, 2024

	NJCPA		Foundation		Sc	holarship Fund	Eliminations		c	combined
Cash flows from operating activities:										
Cash received from dues, program fees and contributions	\$	4,831,493	\$	2,774,466	\$	326,853	\$	(156,219)	\$	7,776,593
Interest and dividends received		63,990		35,714		53,133		-		152,837
Cash paid to employees, vendors and others		(4,846,947)		(2,201,691)		(423,849)		156,219		(7,316,268)
Net cash provided by (used in) operating activities		48,536		608,489		(43,863)				613,162
Cash flows from investing activities:										
Acquisition of property and equipment		(28,678)		-		-		-		(28,678)
Redemption of investments		315,909		202,060		420,399		-		938,368
Purchases of investments		(378,085)		(237,662)		(323,489)				(939,236)
Net cash used in (provided by) investing activities		(90,854)		(35,602)		96,910			_	(29,546)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(42,318)		572,887		53,047		-		583,616
Cash and cash equivalents at beginning of year		5,501,840		705,718		283,834				6,491,392
Cash and cash equivalents at end of year	\$	5,459,522	\$	1,278,605	\$	336,881	\$		\$	7,075,008
Reconciliation of changes in net assets to net cash provided by (used in) operating activities:										
Changes in net assets	\$	395,463	\$	412,384	\$	328,275	\$	-	\$	1,136,122
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities:										
Depreciation and amortization		132.118		54,677		2.551				189,346
Realized gains on sales of investments		(4,058)		(6,431)		(2,833)		_		(13,322)
Unrealized gains on investments		(323,604)		(178,628)		(267,035)		_		(769,267)
Change in right-of-use assets Changes in cash from changes in operating assets and liabilities:		(13,476)		-		-		-		(13,476)
Accounts receivable		(66,292)		(19,974)		_		_		(86,266)
Prepaid expenses		(117,520)		83,329		(1,000)				(35,191)
Due (to) from affiliated entity, net		(213,381)		287,158		(73,777)		_		(55, 151)
Accounts payable and accrued expenses		(215,361)		4,055		(30,044)		-		(141,036)
Deferred revenue		374,333		(28,081)		(50,074)		<u> </u>		346,252
Net cash provided by (used in) operating activities	\$	48,536	\$	608,489	\$	(43,863)	\$	-	\$	613,162

## COMBINING SCHEDULE OF FINANCIAL POSITION

May 31, 2023

	NJCPA Foundation		oundation	S	cholarship Fund	Elimiı	nations	(	Combined	
ASSETS									-	
Cash and cash equivalents	\$	5,501,840	\$	705,718	\$	283,834	\$	-	\$	6,491,392
Accounts receivable		119,126		17,725		-		-		136,851
Prepaid expenses		155,946		307,122		1,000		-		464,068
Investments		2,425,233		1,382,084		2,189,911		-		5,997,228
Property and equipment, net		469,928		119,365		-		-		589,293
Right-of-use asset		2,792,930								2,792,930
Total assets	\$	11,465,003	\$	2,532,014	\$	2,474,745	\$		\$	16,471,762
LIABILITIES AND NET ASSETS										
Accounts payable and accrued expenses	\$	384,306	\$	26,868	\$	225,749	\$	-	\$	636,923
Deferred revenue		933,224		644,073		-		-		1,577,297
Deferred rent		-		-		-		-		-
Lease liability		2,993,150		-		-		-		2,993,150
Due (from) to affiliated entity		69,280		(17,467)		(51,813)				
Total liabilities		4,379,960		653,474		173,936				5,207,370
Commitments										
Net assets										
Without donor restrictions		7,085,043		1,878,540		-		-		8,963,583
With donor restrictions						2,300,809	-			2,300,809
Total net assets		7,085,043		1,878,540		2,300,809				11,264,392
Total liabilities and net assets	\$	11,465,003	\$	2,532,014	\$	2,474,745	\$		\$	16,471,762

#### **COMBINING SCHEDULE OF ACTIVITIES**

Year ended May 31, 2023

					S	cholarship					
Observed and an administration of the second	NJCPA		Foundation			Fund	Elim	inations	Combined		
Changes net assets without donor restrictions Revenues and other support											
Membership dues and other fees	\$	3,565,015	\$		\$		\$		\$	3,565,015	
Educational program fees	Ą	3,303,013	φ	2.050.697	φ	-	φ	-	Φ	2.050.697	
Peer review fees		327,517		2,030,097		-		-		327,517	
Publication, directory and website advertising		210,218		_		_		_		210,218	
Investment income		(27,640)		(27,552)						(55,192)	
Royalties and commissions		169,021		115,193		-		-		284,214	
Special events		70,035		115,195		-		-		70,035	
Employee retention credit		436,500		-		-		-		436,500	
Other		155,748		-		-		-		155,748	
Net assets released from restrictions		155,746		-		393.831		(17,640)		376,191	
Net assets released from restrictions						393,631		(17,040)		3/0,191	
Total revenues and other support		4,906,414		2,138,338		393,831		(17,640)		7,420,943	
Expenses											
Salaries, payroll taxes and employee benefits		2,868,566		1,012,000		60,000		_		3,940,566	
Direct costs of educational programs		2,000,000		958,013		8,270		(17,640)		948,643	
Rent and occupancy		354.909		100,000		6,000		(,0.0)		460,909	
Printing and distribution		105,029		4,053		1,988		_		111,070	
Scholarship awards		(400)		4,000		309,260		_		308,860	
Office and supplies		225,362		67,124		4,000		_		296,486	
Professional fees		355,479		7,340		-,000				362,819	
Meetings and travel		92,471		1,807		_		_		94,278	
Depreciation and amortization		155,388		56,594		3,000		-		214,982	
Special events		48,856		30,394		3,000		-		48,856	
Other general		352,633		73.281		1,313		-		427,227	
Other general		352,033	_	73,201	_	1,313		<u>-</u>		421,221	
Total expenses		4,558,293		2,280,212		393,831	-	(17,640)		7,214,696	
Increase (decrease) in net assets without donor restrictions	_	348,121		(141,874)						206,247	
Changes in net assets with donor restrictions											
Contributions		_		_		226,790		(17,640)		209,150	
Investment loss		_		_		(35,893)		-		(35,893)	
Net assets released from restrictions						(393,831)		17,640		(376,191)	
Decrease in net assets with donor restrictions		<u> </u>		<u>-</u> _		(202,934)				(202,934)	
CHANGES IN NET ASSETS		348,121		(141,874)		(202,934)				3,313	
		•				, ,		_			
Net assets at beginning of year		6,736,922		2,020,414		2,503,743		<del>-</del>		11,261,079	
Net assets at end of year	\$	7,085,043	\$	1,878,540	\$	2,300,809	\$		\$	11,264,392	

#### COMBINING SCHEDULE OF CASH FLOWS

Year ended May 31, 2023

	NJCPA		F	oundation	s	cholarship Fund	Elir	ninations	Combined	
Cash flows from operating activities: Cash received from dues, program fees and contributions	\$	4.712.128	\$	2.263.368	\$	226.788	\$	(17,640)	\$	7,184,644
Interest and dividends received	φ	81,059	φ	32,892	φ	52.758	φ	(17,040)	Φ	166,709
Cash paid to employees, vendors and others		(4,113,948)		(2,589,523)		(463,455)		17,640		(7,149,286)
		,				, , ,				,
Net cash provided by (used in) operating activities		679,239		(293,263)		(183,909)				202,067
Cash flows from investing activities:										
Redemption of investments		398,331		257,481		1,103,434		-		1,759,246
Purchases of investments		(455,991)		(290,107)		(1,156,167)				(1,902,265)
Net cash used in investing activities		(57,660)		(32,626)		(52,733)		<u> </u>		(143,019)
NET INCREASE (DECREASE) IN CASH AND										
CASH EQUIVALENTS		621,579		(325,889)		(236,642)		-		59,048
Cash and cash equivalents at beginning of year		4,880,261		1,031,607		520,476				6,432,344
Cash and cash equivalents at end of year	\$	5,501,840	\$	705,718	\$	283,834	\$		\$	6,491,392
Reconciliation of changes in net assets to net cash provided by										
(used in) operating activities:										
Changes in net assets	\$	348,121	\$	(141,874)	\$	(202,934)	\$	-	\$	3,313
Adjustments to reconcile changes in net assets to net cash										
provided by (used in) operating activities:  Depreciation and amortization		155,388		56,594		3.000				214,982
Realized losses on sales of investments		16.520		10.731		67.838		-		95.089
Unrealized losses on investments		92.179		49.714		20.814				162,707
Changes in cash from changes in operating		02,		.0,		20,011				.02,.0.
assets and liabilities:										
Accounts receivable		(105,814)		20,782		-		-		(85,032)
Prepaid expenses		(13,035)		(180,411)		(1,000)		-		(194,446)
Due (to) from affiliated entity, net		222,585		(160,243)		(62,342)		-		-
Accounts payable and accrued expenses		291,679		(25,252)		(9,285)		-		257,142
Deferred revenue		(116,115)		76,696		-		-		(39,419)
Deferred rent		(212,269)		<del>-</del>				<del>-</del>		(212,269)
Net cash provided by (used in) operating activities	\$	679,239	\$	(293,263)	\$	(183,909)	\$		\$	202,067